

Date: March 10, 2025

**COUNCIL ACTION FORM**

**Agenda Item:** Consideration for Purchase of Zero Turn Mower – Cemetery.

**History:**

As part of our ongoing equipment replacement program, we budget various pieces of equipment to purchase each year. These are pieces of equipment that we use on a regular day-to-day basis to carry out our job duties. This recommendation is for the purchase of a zero-turn mower, which has been included in our current fiscal year budget.

This piece of equipment is used almost daily in our maintenance operation at cemetery. This mower will replace a 2019 John Deere model that has been used for six (6) seasons, and is included as trade for the new mower. This will be housed at the cemetery maintenance shop.

**Quotes**

The following quotes were received in response to our RFP.

- Van Wall Equipment – Nevada, IA – John Deere.....\$10,900.00
- MTI Distributing – Grimes, IA – Toro.....No Bid
- Ames Outdoor Supply – Ames, IA – eXmark.....No Bid

**Options:**

1. Accept the quote from Van Wall Equipment at cost of \$10,900.00.
2. Attempt to do further research for additional options.
3. Reject all quotes and do nothing at this time.

**Recommendation:**

Park Board and staff recommend that the City Council accept Option 1. Accept the quote from Van Wall Equipment at cost of \$10,900.00.

If you have any questions, please feel free to contact me at 382-4352 (office) or by email at [thansen@cityofnevadaiaowa.org](mailto:thansen@cityofnevadaiaowa.org).

# Written Quotation Form

## For: Zero Turn Commercial Mower Nevada Cemetery

**Minimum Specifications:**

- Zero Turn Hydrostatic Drive
- 35 HP, 999cc twin cylinder air cooled gasoline engine.
- 60 inch side discharge mower deck with anti-scalp wheels.
- Deluxe suspension seat with: arm rests, forward/back adjustment, back angle adjustment, lumbar support, weight adjustment, and vibration isolation.
- Roll-Over Protection System with seat belt.

**Options:**

- Tweel Turf Tires.
- Controls for power deck lift and emergency PTO shut off in the steering handles.

**Trade:**

- Purchase price must reflect the trade in value of a 2019 John Deere Z970R with 60" mower deck. Hours are unknown. This mower will continue to be used in spring of 2025 until delivery of the new mower.
- Delivery date is on or before April 30, 2025.
- Payment will be made at the first City Council meeting after delivery.

Additional requirements/specifications may be included on the back of this sheet.

\*Please direct questions to Tim Hansen @ 515-382-4352 or Gene Fritz @ 515-382-6240.

**Quotations Received from:**

Vendor	Contact Name	Price
Van Wall Equipment Attn: Rick Hawbaker 1468 West A Ave. Nevada, IA 50201	<i>Rick Hawbaker</i>	<i>Trade difference \$10,900</i>

Quotations due by 4:00 pm, January 31, 2025. Please return to:

Tim Hansen – Director of Parks and Recreation  
 City of Nevada – City Hall  
 1209 6<sup>th</sup> Street  
 Nevada, IA 50201  
 thansen@cityofnevadaiaowa.org  
 (515) 382-4352

The City of Nevada reserves the right to reject and all proposals for parts there-of.



**Quote Summary**

**Prepared For:**  
 NEVADA PARKS AND REC  
 1209 6TH ST  
 NEVADA, IA 50201  
 Mobile: 515-291-0747  
 THANSEN@CITYOFNEVADA.IOWA.ORG

**Prepared By:**  
 Rick Hawbaker  
 Van-Wall Equipment, Inc.  
 1468 West A Avenue  
 Nevada, IA 50201  
 Phone: 515-382-2222  
 rick.hawbaker@vanwall.com

**Quote Id:** 32274751  
**Created On:** 30 January 2025  
**Last Modified On:** 31 January 2025  
**Expiration Date:** 06 February 2025

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE Z970R ZTrak	\$ 21,732.00	\$ 16,400.00 X	1 =	\$ 16,400.00

**Equipment Total** **\$ 16,400.00**

Trade In Summary	Qty	Each	Extended
2019 JOHN DEERE Z970R - 1TC970RCCKT070273	1	\$ 5,500.00	\$ 5,500.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 5,500.00

**Trade In Total** **\$ 5,500.00**

**Quote Summary**

Equipment Total	\$ 16,400.00
Trade In	\$ (5,500.00)
SubTotal	\$ 10,900.00
Est. Service Agreement Tax	\$ 0.00
Total	\$ 10,900.00
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 10,900.00</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



**JOHN DEERE**

# Selling Equipment

Quote Id: 32274751

Customer: NEVADA PARKS AND REC

## JOHN DEERE Z970R ZTrak

Hours:

**Suggested List**

Stock Number:

\$ 21,732.00

**Selling Price**

\$ 16,400.00

Code	Description	Qty	Unit	Extended
2215TC	Z970R ZTrak	1	\$ 20,569.00	\$ 20,569.00
<b>Standard Options - Per Unit</b>				
001A	United States/Canada	1	\$ 0.00	\$ 0.00
1040	24x12N12 Michelin X Tweel Turf for 54 In. and 60 In. Decks	1	\$ 1,448.00	\$ 1,448.00
1504	60 In. Side Discharge Mower Deck	1	\$ -750.00	\$ -750.00
2093	Fully Adjustable Suspension Seat with Armrests (24" High Back)	1	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>				<b>\$ 698.00</b>
<b>Value Added Services Total</b>				<b>\$ 0.00</b>
<b>Other Charges</b>				
	Freight	1	\$ 400.00	\$ 400.00
	EnviroCrate	1	\$ 65.00	\$ 65.00
<b>Other Charges Total</b>				<b>\$ 465.00</b>
<b>Suggested Price</b>				<b>\$ 21,732.00</b>
<b>Customer Discounts</b>				
<b>Customer Discounts Total</b>			<b>\$ -5,332.00</b>	<b>\$ -5,332.00</b>
<b>Total Selling Price</b>				<b>\$ 16,400.00</b>



**JOHN DEERE**

# Trade In

Quote Id: 32274751

Customer: NEVADA PARKS AND REC

<b>2019 JOHN DEERE Z970R</b>	
<b>SN# 1TC970RCCKT070273</b>	
<b>Machine Details</b>	
<b>Description</b>	<b>Net Trade Value</b>
2019 JOHN DEERE Z970R	\$ 5,500.00
SN# 1TC970RCCKT070273	
<b>Your Trade In Description</b>	
<b>Additional Options</b>	
Hour Meter Reading	699
<b>Total</b>	
	<b>\$ 5,500.00</b>

<b>Original Factory Build Codes</b>			
<b>Code</b>	<b>Description</b>		
001A	COUNTRY CODES - US/CANADA		
1038	54-60" TWEEL TURF TIRE		
1504	60" DECK		
2002	SUSP SEAT ASSEMBLY KIT		
<b>Warranty Coverage</b>			
<b>Warranty Type</b>	<b>Coverage Term</b>	<b>Expiration Date</b>	<b>Days Remaining</b>
JD PROMISE	JD PROMISE 10 DAYS	10-Jun-2019	0
LIMITED BASIC	24 MONTHS	31-May-2021	0
EMISSIONS WARRANTY	EMISSIONS 24M	31-May-2021	0
BASIC WARRANTY	BASIC 36 M / 1500 HR	31-May-2022	0