

Item # 9A  
Date: 8/26/24

## COUNCIL ACTION FORM

### AGENDA ITEM: Approve Fire Alarm Monitoring and Inspection at City Hall

#### HISTORY:

The City Hall building has been under Johnson Controls Fire Protection since the building was built in 2008. We have had numerous issues with their service and the price increases that continually happen. We are also spending a monthly fee for Windstream land line service. If we switched to a cellular dialer on the panel instead of a land line we could save additional dollars. With the renewal of our contract with Johnson Controls Fire Protection up this month the City reached out to all three vendors for a quote.

Proposals were received from:

Vendor	Land Line	Cell Dialer Installation	Fire Alarm Monitoring	Fire Alarm Inspection
Johnson Controls	\$1,196.04/year	N/A	\$720.34	\$549.11
Midwest Alarm	N/A	\$2,260.98	\$660.00	\$463.50
Marshalltown Alarm/Howard & Sons	N/A	\$889.42	\$493.90	\$130.00

The Field House is now using Midwest Alarm as their installation price was cheaper than Marshalltown Alarm. The Library is using Marshalltown Alarm. They were willing to come in an emergency situation and install when they were down.

#### OPTIONS:

1. Approve proposal from Marshalltown Alarm/Howard & Sons for City Hall Fire Alarm Monitoring and installation of cell dialer
2. Reject all proposals, do nothing at this time and refer to staff for other options.

#### STAFF RECOMMENDATION:

Staff recommends approving the proposal from Marshalltown Alarm to install a cell dialer on our Fire Alarm Panel and monitor the panel and to also approve Howard & Sons to complete the annual inspections.

Therefore it is the recommendation of the City Administrator that Council approves Option #1, approving the proposal from Marshalltown Alarm/Howard & Sons.



# MARSHALLTOWN ALARM

P.O. Box 1263 • Marshalltown, IA 50158  
641-758-3400 • office@marshalltownalarm.com

## PROPOSAL SUMMARY

Proposal Submitted To	Job/WO #	Phone	Date
City of Nevada		515-382-4352	6/21/2024
Street		Job Name	
1209 6 <sup>th</sup> . St.		Fire Alarm Cellular Communicator	
City, State, Zip Code		Job Location	
Nevada, Iowa 50201		City Building	
Attention	Date of Plans	Terms	
Kerin Wright			

Marshalltown Alarms is pleased to have the opportunity to quote this project.

Install and program a fire alarm rated cellular communicator to report activity from the fire panel. Daily test signals, Trouble alerts and supervisory, fire alarms will be will be monitored by Marshalltown Alarm. The cost of the equipment and installation will be \$889.42 and the annual cost of monitoring this system will be \$493.90.

Annual inspection/certification from Howard & Sons \$130.00 first hour (usually 1 hour is plenty of time) \$85.00 each hour after that

This quote does NOT include painting or repair of walls or ceiling if required

**We Propose** hereby to furnish material and labor -- complete in accordance with the above specifications, for the sum of:

**Eight hundred eighty nine dollars and 42/100's**

**\$889.42 tax is not included**

Payment to be made as follows:

To be paid with-in 30 days of receipt of invoice.

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Worker's Compensation Insurance.

\_\_\_\_\_  
Bill Heckel

Note: This proposal may be withdrawn by us if not accepted within 30 days of the above date.

**Acceptance of Proposal** - the above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Signature \_\_\_\_\_

Date \_\_\_\_\_



Des Moines 3001 99th St, Urbandale, IA 50322 Ph (515)288.4000

Midwest Alarm Services  
3001 99th Street  
Urbandale, IA 50322  
(515)400-4049  
www.midwestalarmservices.com

## Midwest Alarm Services Basic Agreement

Midwest Alarm Services. ("Midwest") agrees to furnish CUSTOMER with installation and services described below:

### INFORMATION

**Billing Name ("CUSTOMER"):**

City of Nevada

**Billing Address:**

1209 6th Street

**Billing City, State, Zip:**

Nevada, IA, 50201-1536

**Contact Name:**

Kerin Wright

**Phone Number:**

515-382-5466

**Site Name ("Premises"):**

Nevada City Hall

**Site Address:**

1209 6th Street

**Site City, State, Zip:**

Nevada, IA, 50201-1536

**Email Address:**

KWright@cityofnevadaiaowa.org

**Salesperson:**

Austin Stephens

### EQUIPMENT AND/OR SERVICES PROVIDED ("SYSTEM")

The following Equipment to be Midwest Owned or CUSTOMER Owned under this Agreement:

Fire - CUSTOMER Owned

Radio - CUSTOMER Owned

The following Services to be provided under this Agreement:

Central Station Online

Monitoring

Supervisory

Inspections

Fire Alarm

Extinguisher

Automatic Sprinkler

### INSTALLATION PRICE AND PAYMENT SUMMARY

Total Installation Price: \$ 2,260.98  
(Plus applicable taxes)

Deposit Due at Signing: \$ 0

Balance Due Upon Completion: \$ 2,260.98

Midwest reserves the right to progressively bill based on a percentage of completion method for any installations that take longer than ninety (90) days.

Service Charge: Annual \$ 1,123.50  
(Plus applicable taxes)

Initial Term: 60 months

Billing Cycle: Annually

Monthly service charge is due in advance of each billing cycle.

### SCOPE OF WORK

- Central Station Monitoring of the Fire Alarm System via Radio - \$660.00

\*\* One time radio price excludes external antenna (see price above)

- Annual Fire Alarm inspection per the NFPA 72 annual investment - \$463.50



## SERVICE SOLUTION

**Customer #:** 137912  
**City of Nevada**  
**Date:** 20-Jun-24  
**Proposal #:** CPQ-607092  
**Term:** 1-Sep-24 to 31-Aug-27  
**External Contract #:** 964754 R02-APR-2024  
**Subscription ERP #:**

**Billing Customer:**  
Nevada City Hall  
1209 6th Street  
Po Box 530  
NEVADA, IA 50201-0530

**Service Location:**  
Nevada City Hall  
1209 6th St, Po Box 530  
Nevada, IA 50201-1536

**Johnson Controls Fire Protection LP**  
**Sales Representative:**  
Rana Stevenson  
14200 E Exposition Ave  
Aurora CO 80012-2540  
rana.stevenson@jci.com

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### INVESTMENT SUMMARY

(Service Solution Valid for 30 Days)

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SERVICE/PRODUCT DESCRIPTION	QUANTITY	FREQUENCY	INVESTMENT
SYSTEM-FA-SIMPLEX 4010			
SIMPLEX PROG 4010 SYSTEM		Est. First Inspection: September	

FIRE ALARM ESSENTIAL SERVICE OFFER Total: \$523.72

Subtotal Contract Value (less tax): \$1,571.16 (3yr)

Total Estimated Tax: \$109.97

Total Contract Value with Estimated Tax : \$1,681.13

To the extent applicable, Johnson Controls has included an estimate for all state and local sales tax for this quote. The actual sales tax due will be calculated and billed upon issuance of an invoice, unless a valid exemption and/or resale certificate is received by Johnson Controls.

Monitoring - \$720.34