

Item # 5F  
Date: 7/22/24

There was a small error in the Council Action Form from June 8, 2024, "Discussion and Appropriate Follow-up on Approval of Bank Financial Services Agreement. Option 1 originally stated:

1. Approve proposal from Availa Bank, earning Effective Fed Funds rate less 95 bps, no less than a .20% rate of interest. No Monthly Fees or charges for services. Authorize Mayor to execute Agreement with First Interstate Bank.

Option 1 should have Availa Bank rather than First Interstate Bank and should read:

1. Approve proposal from Availa Bank, earning Effective Fed Funds rate less 95 bps, no less than a .20% rate of interest. No Monthly Fees or charges for services. Authorize Mayor to execute Agreement with Availa Bank.

Included is the updated Action Form for Council's approval.

## COUNCIL ACTION FORM

### AGENDA ITEM: Discussion and Appropriate Follow-up on Approval of Bank Financial Services Agreement

#### HISTORY:

The City's financial service agreement with First Interstate Bank ended on June 30, 2024. In the past the City has requested proposals from financial institutions in Nevada for three-year and five-year periods. The current agreement with First Interstate Bank was a three-year term.

Request for Proposals for another three-year term ending on June 30, 2027, was submitted to four institutions in Nevada: First Interstate Bank, Availa Bank, State Bank & Trust, and South Story Bank & Trust. Only 2 responded.

Proposals were received from:

- First Interstate Bank, 404 Lincoln Highway  
Fed Funds Rate less 200 bps, based on the top end range  
As of June 27, 2024 rate would be 3.50%  
Earning no less than .25% interest  
An \$80.00/monthly fee will be assessed and other services at no charge
- Availa Bank, 1121 S G Avenue  
Effective Fed Funds Rate less 95 bps  
As of June 28, 2024 rate would be 4.38%  
Earning no less than .20% and ceiling of 5.00%  
No monthly fee and other services at no charge

South Story Bank & Trust and State Bank & Trust declined to provide a proposal at this time.

#### OPTIONS:

1. Approve proposal from Availa Bank, earning Effective Fed Funds rate less 95 bps, no less than a .20% rate of interest. No Monthly Fees or charges for services. Authorize Mayor to execute Agreement with **Availa Bank**.
2. Reject proposals and refer Staff to send out new RFP's.
3. Reject all proposals, do nothing at this time and refer to staff for other options.

#### STAFF RECOMMENDATION:

Availa Bank is offering the highest interest on our account and no service charges. Staff recommends accepting their proposal.

Therefore it is the recommendation of the City Administrator that Council approves Option #1, approving the Financial Services Agreement and Proposal provided with Availa Bank.